

The Crossroads of Healthcare & Growth

Your Partner for Accelerated Business Transformation

Investment Criteria

Software & Technology Focus

- Provider Solutions
- Payor Solutions
- Pharma Solutions
- Patient-Facing Solutions
- Employer/Benefits Solutions

Transaction Types

- Control positions in healthcare technology businesses
- Partial recapitalization or buyouts

Transaction Size

- Target platform EBITDA \$0 – 10M
- Target platform revenue \$5 – 30M
- Target equity investments \$15 – 150M

Company Characteristics

- Headquartered in the United States or Canada
- Founder-owned, entrepreneurially-led
- Strong business model with a history of consistent growth and profitability
- Positive secular growth trends and resilient end market
- Fragmented market landscape
- Strong demand, implying good revenue visibility (recurring or re-occurring)
- Limited regulatory / approval risk

Who We Are

Sheridan Capital Partners is a Chicago-based lower middle market private equity firm focused exclusively on helping to build exceptional healthcare companies.

2012

Year
Founded

>50

Years Collective
Experience

100+

Platform and Add-on
Investments

Since 2012, Sheridan has sought to build enduring value across the lower middle market by providing collaborative, growth-oriented solutions across Healthcare Providers, Healthcare Outsourced Services, and Consumer Products.

Our Approach

We strive to partner with strong management teams to implement a value creation framework and drive profitable growth:

- + Support and supplement existing management talent where required
- + Establish the operating model necessary to effectively scale the business
- + Identify accretive M&A opportunities provide capital necessary for integration